

TRAVEL HOUSE

Africa





We would like to introduce you to **Ingo Brüggemann & Billy Hare** from **TravelHouse Africa** which is an extension of The DMC SA for our leisure and FIT clients.

The team is headed up by true specialists. Their knowledge is huge, their level of client interaction unsurpassed, and they deliver personalised and true “concierge-style” experiences in Southern and Eastern Africa.

They curate every single itinerary for our/your clients FROM Fly-In Safaris, self-drives, chauffeur trips, beach and golf holidays as well as luxury train travel – this is what they do best!

Time to start your curated journey...



PIETER DE HAAS our **STORYTELLER**
 MAIN SHAREHOLDER AKA THE BOSS

MANAGING PARTNER

TRADESHOWS &
 ROADSHOW
 CRM & NETWORK

VISIONARY



ANDREA WIID our **INNOVATOR**
 CREATIVE LOGISTICS DIRECTOR



NELSON ALBARRAN our **SIMPLIFIER**
 OPERATIONS DIRECTOR

CREATIVE DEVELOPMENT
 Products & Experience
 Quote log

CREATIVE LOGISTICS
 Quoting & Proposals.

CREATIVE OPS
 Creative concepts for ops.

CRM & Network

MARKETING:
 Tradeshows, social media,
 marketing collateral. CRM,
 Networking.
 SITE inspections

REPS
 REP CRM
 REP payments
 REP Contracting

Managing day to day
 business & processes.

**FIXED
 PLANNERS**

PLANNING, LOGISTICS &
 COSTINGS ON FIXED TERM BASIS



LINDSAY PIETERSEN our
CURATOR
 QUOTING,
 PLANNING &
 LOGISTICS



KEELY PHILLIPS our
**PUPPET
 MASTER**
 PLANNING &
 LOGISTICS



MICHELLE BOOTH our
FIXER
 PLANNING &
 LOGISTICS

TRAVEL HOUSE AFRICA
 OUR FIT and leisure partners



BILLY HARE our
DREAM MAKER
 MANAGING
 PARTNER



INGO BRÜGGEMANN
 our **DREAM
 CATCHER**
 MANAGING
 PARTNER

PLANNERS

**CONTRACTED
 PLANNERS**

PLANNING, LOGISTICS & COSTINGS ON
 A CONTRACT/ PROJECT BASIS



JOLENE WARNE our
OPERATOR
 ONSITE LOGISTICS



JAQUES FOUCHE
 OUR **VISUALIZER**
 PRODUCTION / AV
 AND TECH
 SPECIALIST



JOY VAN DYK OUR
CREATOR
 EVENTS, PLANNING
 & LOGISTICS



PIETER PRETORIUS our
**NUMBER
 CRUNCHER**

BOOKKEEPING
 Payment runs
 Cash flow forecast
 Monthly reporting
 SAGE maintenance
 Budget Verification
 Petty Cash and Foreign exchange

OPERATIONS
 STO Contracts & Rates
 Generic costings
 Project Recon's
 Verification of client invoices

OPERATIONS
 Client & Supplier contracts
 Staffing planning
 Training i.e. operations
 Supplier negotiation

PROJECT OVERSIGHT
 Client payments
 Contracting
 Sage
 Supplier payments
 Upselling
 SITE inspections

CREATIVE LOGISTICS
 Quoting.

Managing day to day
 business & processes.



OUR TRIBE



OUR STORY

HARE & GIRAFFE

TravelHouse Africa was born out of our love for personal travel experiences.

William (Billy) Hare & Ingo Brüggemann (whose nickname is “Giraffe”) wanted the company logo to reflect what they believe in:

Curating tailormade holidays is incredibly personal, individual, and unique to each and every client. The success of your trip of a lifetime depends on the people behind the brand.

Hare & Giraffe - we think it is the perfect combination!

DREAM MAKER

MANGING PARTNER

BILLY HARE our DREAM MAKER

has a serious case of wanderlust and has travelled to over 100 countries.

Starting his career in the hotel industry as a qualified hotelier, he spent years working in luxury hotels across South Africa and the UK before his need to travel and discover new places led him into the cruise industry. During his time as a "sailor", Billy qualified as a Le Clefs D'Or Concierge and eventually also made the switch from hospitality to the other side of the spectrum, the travel inspiration, and planning side.

Swapping Oslo for the Okavango, Billy moved back to South Africa in 2007 and the rest is history. 13 incredible years working for a well-known tour operator has taught Billy everything he knows and importantly, has allowed him to travel all over the continent. These days, when not in Cape Town, Billy can be found somewhere exciting in Africa. The need to experience and share this magical continent with others is strong and this is what TravelHouse Africa was born out of.



DREAM CATCHER

MANAGING PARTNER

INGO BRÜGGEMANN our DREAM CATCHER

was born in Germany and moved to South Africa after completing his tourism marketing and management degree. He has worked for various international and specialist tour operators, among them the world's largest tourism organisation and the leading African tour operator.

All those years in the travel industry have cemented his understanding that your holidays are the most personal and individual weeks of your year.

Over the years he has traveled to all the destinations we offer and is able to put his African travel expertise into unique, tailored experiences for you and your family.

Each client receives a bespoke, individual travel plan, according to personal interest, budget, and experience. Ingo's passion is a collaboration with clients in designing perfect African travel experiences.





SARAH NURSE our
DREAM MAKER
TRAVEL
DESIGNER

BILLY HARE our
DREAM MAKER
MANAGING
PARTNER

INGO
BRÜGGEMANN our
DREAM CATCHER
MANAGING
PARTNER

KAYLIN RYAN our
DREAM MAKER
TRAVEL
DESIGNER

OUR PASSION





Our passion is our power, our dedication is our strength and our knowledge, the wand that defines our role as your **DREAM MAKERS** at **TRAVEL HOUSE AFRICA**.

We are a boutique travel studio focused on individuals, families, and leisure journeys through Southern and East Africa.

We are driven to be different, something much more than just a travel consultancy, we are here to ensure that you have the magical African experience you have always wished for.

If you want to get lost in Africa, escape the ordinary for the extraordinary, overload all your 5 senses, and see things that you never dreamed of, we are your gateway!

We curate a personalised journey through Africa for you. We wanted to ensure that

- We showing you the hidden gems
- Creating meaningful experiences and moments for you
- Highlighting people, our culture, our beautiful land, and our wildlife
- And awake each of your senses and touch your soul in the way only Africa can...

Time to start YOUR journey...



Traveling to Africa is as individual as you are.

Some of the Earth's greatest natural experiences, most exciting cities, and most fascinating people can be found in Africa. Join the African travel experts in exploring the fascinating landscapes of South Africa, Botswana, Zimbabwe, Namibia, Zambia, Mozambique, Rwanda, Uganda, Kenya, Tanzania, Madagascar, Mauritius Seychelles, or the Maldives.

Our travel packages are tailor-made self-drive holidays, fly-in safaris, luxury train journeys and boutique hotel stays.

