



THE

dmc

SOUTHERN AFRICA



OUR STORY

The DMC SA is a new, rebranded business that evolved out of the old Winners Inbound company. Winners is a business that focused on incoming MICE business into Southern Africa as well as outbound Incentives and meetings from corporate South Africa to global destinations.

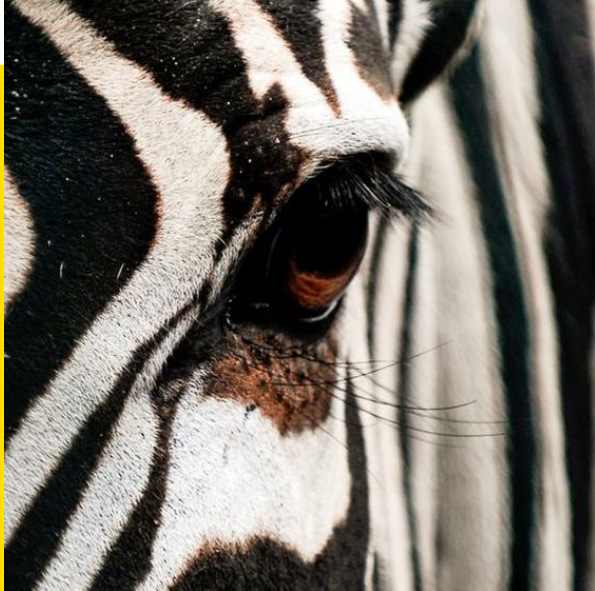
Lockdown allowed us to redefine who we are and create a leaner, more focused Destination Management Curators that is designed to be the market leader in MICE for the Southern African region. We do things better, with more creativity, through technology & innovation, within budget, and with the best team available in the country.

The rebrand has also allowed us to be more selective on what business we take on and focus on bigger events, conferences, and incentives in our market. Our cost structure and the one we will carry forward into a post-COVID world will be lean, super-efficient, and profitable.

If you want to get lost in Africa, escape the ordinary for the extraordinary, overload all your 5 senses, and see things that you never dreamed of, we are your gateway!

Time to start YOUR journey and awaken your 6th sense... AFRICA...





**“The DMC SA
is dynamic
destination
management
company with our
head office based
in Cape Town,
South Africa’
We specialise in...**

- Incentives
- MICE
- Conferences / Meetings
- Events
- FIT
- Leisure / Tours
- Virtual / Hybrid events

We are partners to your business where our expertise enables collective minds to go beyond.

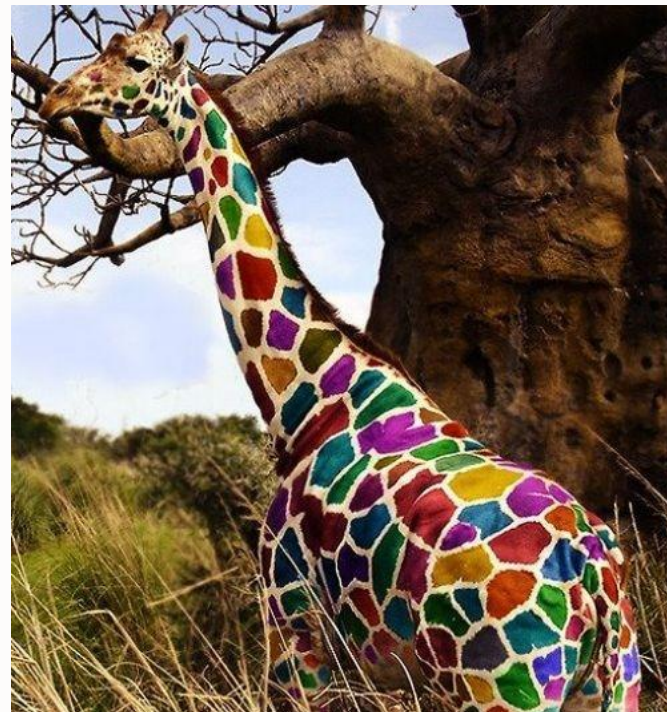
A man with short hair and glasses, wearing a black polo shirt with a yellow 'csmc' logo on the chest, stands in front of a Ferris wheel. The background shows a harbor with a white building, a blue sky, and mountains. The 'csmc' logo is also visible in the top left corner of the image.

csmc

Pieter De Hoog

Managing Director - Estuaries Management Centre

OUR TRIBE



STORYTELLER

VISIONARY/LEADER AKA THE BOSS

PIETER DE HAAS our STORYTELLER

Details, details, details! Only as strong & creative as those team members that share the same vision & ability to break out of the box and go beyond what is expected. If you do not foster growth, confidence & opportunity in others, you, as a team or business, are not going to go break barriers and achieve anything meaningful.

With over 30 years' experience

In Global Events, Airlines, Hotels and Destination Management, Pieter has travelled the world and brought back the best of these experiences to enhance our business, our creativity and the way we work.



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pieter@thedmcsa.com



www.thedmcsa.com



English, Dutch



INNOVATOR

CREATIVE & SALES DIRECTOR

ANDREA WIID our INNOVATOR

Has the art to look beyond normal & seek out the, creative, extraordinary, authentic & relevant experiences that help tell the story of your incentive or meeting experience, and achieve your brands goals, is now more relevant than ever.

Andrea has over 19 years'

Experience in events, incentive travel, tourism, hospitality, marketing, communications, and engagement, running logistics and events around the world.



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English, Afrikaans



SIMPLIFIER

DIGITAL & OPERATIONS DIRECTOR

NELSON ALBARRAN our SIMPLIFIER

He is the link between creative, logistics and our new digital world. He makes it come alive, he clarify, interpret, reduce to essentials, make clear, breakdown and analyze to ensure that your access to our beautiful destinations are as seamless as much as the detailed logistics that make your journey unforgettable.

With over 24 years' experience

In running logistics and events around the world.



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English, Portuguese



FIXER

PLANNING & COSTINGS

MICHELLE BOOTH our FIXER

Stabilizes. The glue that makes all the parts stick together. Make-it-happen person. Gets the job done and well. Lover of people and detail. Aims to impress with service excellence. Passionate about travel and showcasing what we have to offer locally and exhilarated by what the world has to offer. Miracle-worker, ensuring each aspect of conference, event or incentive will flow seamlessly.

With over 19 years' experience

in events, conferences, incentive travel, hotels, marketing, running logistics and events locally and internationally.



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English



OPERATOR

PLANNING & LOGISTICS

NATHALIE VAN LEEUWEN our OPERATOR

her passion is her power, her dedication is her strength, and her knowledge is the wand that defines her role as your OPERATOR. With the DMC SA tribe, she ensures that every aspect of an event and incentive has been thought of and planned for and that every detail is covered. You might think of her as a puppet master.

With over 12 years' experience



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Dutch, English



NUMBER CRUNCHER

ACCOUNTS

TARYN FAULKNER our NUMBER CRUNCHER

From cash flow budgeting, project accounting, and inventory management, to integrated bank feeds, payment software, and debtor's management. Taryn keeps on crunching those numbers for our DMC tribe and clients. She has focused on streamlining processes and automated workflows, which ultimately lead to better efficiency and higher profitability.

With over 15 years' experience



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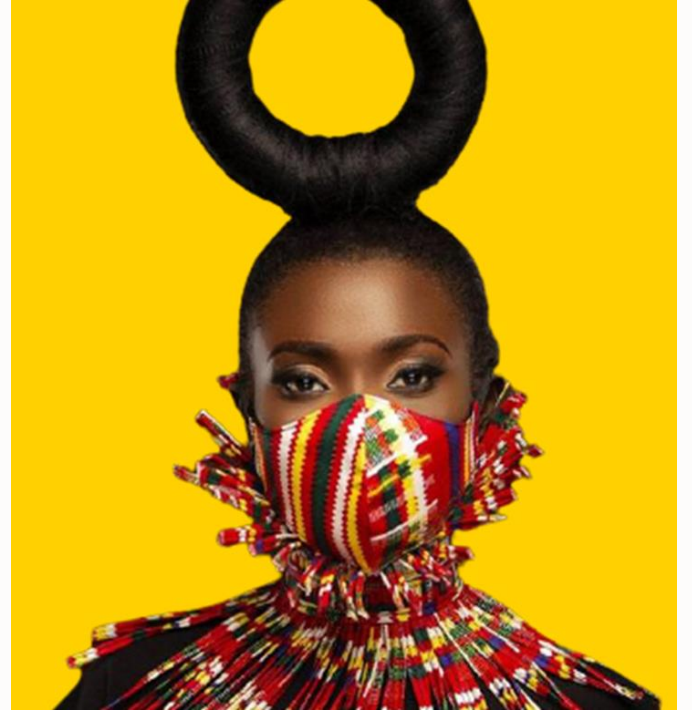
www.thedmcsa.com



English







OUR PASSION

THE
dmc
ENTERTAINMENT SERVICES





OUR DESTINATIONS



SOUTHERN AFRICA

SOUTH AFRICA up to 5000 Pax

Gauteng
Johannesburg, Pretoria, Soweto
Mpumalanga
Southern Kruger National Park
Limpopo
Northern Kruger National Park, Waterberg
North West
Pilanesberg
KwaZulu-Natal
Durban, Hluhluwe / Umfolozi
Western Cape
Cape Town, Garden Route, West Coast

ZIMBABWE up to 1500 Pax

Victoria Falls
Zambezi River

ZAMBIA up to 1500 Pax

Livingstone
Victoria Falls
Zambezi River

BOTSWANA up to 800 Pax

Kasane
Chobe National Park
Gaborone

MOZAMBIQUE up to 150 Pax

Maputo
Bazaruto Island
Pemba



MEETING AFRICA
Easy international access into South Africa and good domestic and regional flight connections throughout.

EXCHANGE RATES
Currently R 16,45 to USD 1.00 – making us one of the most affordable long-haul destinations.
Beer = \$ 1,95 and 3 course meal = \$ 36.

WE HAVE IT ALL
We have safari, 1st World cities like Cape Town. Unique cultures, people, experiences, landscapes – a world in 1 country.

SEASONS
Climatic conditions generally range from Mediterranean to subtropical to desert climate.

COVID

- Wide open spaces
- The ability to have outdoor functions
- An incredible safari experience where many of our clients are choosing to take over lodges exclusively

THE
dmc
SOUTHERN AFRICA

SOUTH AFRICA, THE HOME OF HUMANITY

THE
dmc
SOUTHERN AFRICA

WELCOME TO SOUTH AFRICA SAFARI



THE MOTHER CITY – OUR JOURNIES: INCENTIVES IN CPT

THE
dmc
SOUTHERN AFRICA

LAND OF THE ZULU PEOPLE – KWA ZULU NATAL



THE ZAMBEZI VALLEY – ZIMBABWE, ZAMBIA, AND BOTSWANA

TRAVEL HOUSE

Africa





Traveling to Africa is as individual as you are.

Some of the Earth's greatest natural experiences, most exciting cities, and most fascinating people can be found in Africa. Join the African travel experts in exploring the fascinating landscapes of South Africa, Botswana, Zimbabwe, Namibia, Zambia, Rwanda, Uganda, Kenya, Tanzania, Madagascar, Mauritius, Seychelles or the Maldives. Our travel packages are tailormade self-drive holidays, fly-in safaris, luxury train journeys, and boutique hotel stays.

TravelHouse Africa (Pty) Ltd, Cape Town, South Africa



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Our passion is our power, our dedication is our strength and our knowledge, the wand that defines our role as your **DREAM MAKERS** at **TRAVEL HOUSE AFRICA**.

We are a boutique travel studio focused on individuals, families, and leisure journeys through Southern and East Africa.


We are driven to be different, something much more than just a travel consultancy, we are here to ensure that you have the magical African experience you have always wished for.

If you want to get lost in Africa, escape the ordinary for the extraordinary, overload all your 5 senses, and see things that you never dreamed of, we are your gateway!

We curate a personalised journey through Africa for you. We wanted to ensure that

- We showing you the hidden gems
- Creating meaningful experiences and moments for you
- Highlighting people, our culture, our beautiful land, and our wildlife
- And awake each of your senses and touch your soul in the way only Africa can...

Time to start YOUR journey...



“The only man I envy is the man who has not yet been to Africa – for he has so much to look forward to”

– Richard Mullin

